

**N.B. : ALL QUESTIONS ARE COMPULSORY  
FIGURES TO THE RIGHT INDICATE FULL  
USE OF CALCULATOR IS ALLOWED**



**Q1a. Multiple choice questions (any 8)**

(8)

1. \_\_\_\_\_ is a high level professional service that combines financial and investment advice.  
a) Wealth management b) Financial planning c) Investment planning d) none of the above
2. \_\_\_\_\_ waives the policyholder's obligation to pay future premiums when he or she becomes seriously ill or disabled.  
a) Critical illness rider b) Premium waiver c) income rider d) none of the above
3. Funds raised by company by issuing shares is known as \_\_\_\_\_.  
a) Equity b) debt c) loan term loan d) project finance
4. \_\_\_\_\_ is the reduced amount of benefit that the policy owners shall get if he stops paying his premiums post first five years  
a) Paid up value b) terminal bonus c) surrender value d) maturity proceeds
5. \_\_\_\_\_ does not hold voting rights in the company.  
a) Equity holders b) Debt holders c) preference holders d) none of the above
- 6) \_\_\_\_\_ Annuity is where the premiums are to be paid till the policy term is over.  
a) Deferred b) immediate c) annuity certain d) none of the above.
- 7) Premium paid for life insurance policies are eligible for tax deduction under section 80C up to maximum limit of Rs. \_\_\_\_\_.  
a) 1,50,000 b) 2,00,000 c) 2,50,000 d) 3,00,000
- 8) \_\_\_\_\_ is a document which ensures appropriate disposal of assets after death.  
a) Will b) Trust c) Power of attorney d) Partition
- 9) \_\_\_\_\_ risk is running out of money before you die is one of the primary concerns of most retirees.  
a) Longevity b) interest rate c) market d) inflation
- 10) The \_\_\_\_\_ environment of the Indian economy is still evolving because of which there still is substantial vagueness in the jurisdiction of numerous regulators.  
a) Regulatory b) external c) competitive d) none of the above.

**Q1b State whether the following statements are true or false. (any 7)**

(7)

1. Motor Vehicle Act, 1988 is an act which regulates all aspects of road transport vehicle.
2. Salary is a compensation which employee receives in exchange for service.
3. Project Finance is a long term financing of infrastructure and industrial projects based upon the projected cash flows of the project.
4. An estate is the net worth of a person at any point in time alive or dead.
5. Indian Succession Act applies to Christians.
6. Property insurance does not provide cover for residential and commercial property.
7. Joint Will is a single document executed by two parties.
8. Leave Encashment is a lumpsum amount paid by the employer to the employee for his utilized leaves.
9. Terminal Bonus indicates overall performance of policy and is given on policy after staying in policy for predetermined time period.

**TURN OVER**



10. Debt securities enable is not wide-based and inefficient portfolio diversification and thus does not help in portfolio risk mitigation.

**Q2. ANSWER THE FOLLOWING QUESTIONS**

- A. Explain venture capital and human capital in detail (8)  
 B. Explain the role of debt in wealth management. (7)

**OR**

- P. What is wealth management? Explain various phases of wealth management. (8)  
 Q. Distinguish between equity and debt as an asset class (7)

**Q3. ANSWER THE FOLLOWING QUESTIONS**

- A. Explain briefly various types of insurance policies. (8)  
 B. i) Mr. A aged 50 bought a 250000 endowment policy on 27/02/1982 for which he paid a premium of Rs. 2250. Company declared a bonus of Rs. 25 per 1000 per year of sum assured. Mr. A unfortunately died on 27/02/2002. Calculate the death claim? (4)  
 ii) State and explain any 3 types of insurance policy riders. (3)

**OR**

- P. What is Motor Insurance? State all the factors affecting the premium of Motor Insurance. (8)

- Q. i) Mr. X aged 40 bought an endowment policy of Rs. 600000 on 11<sup>th</sup> September, 2001. He paid a premium of Rs. 6000 (half yearly). Mr. X died on 11<sup>th</sup> May, 2016 and had an outstanding loan of Rs. 60000. He paid his last premium on 11-9-2015. Company declared a bonus of Rs. 60 per 1000 per year of sum assured. Calculate the Death claim? (4)  
 ii) State and explain any 3 types of bonus. (3)

**Q4. Answer the following questions**

- A. What is Gratuity? Explain the calculation of Gratuity. (8)  
 B. What is Defined Benefit Plan? State its benefits. (7)

**OR**

- P. What is Defined Contribution Plan? State its advantages. (8)  
 Q. Elaborate various factors of retirement planning (7)

**Q5. Answer the following questions**

- A. What is Trust? State different types of Family Trust (8)  
 B. What is estate planning? State the drawbacks of estate planning (7)

**OR****Q5. Write short notes ( any 3 out of 5) (15)**

1. Types of will
2. Employee Provident Fund
3. Angel Equity
4. Retirement associated risk
5. Professional indemnity insurance