

FYBMS Sem I A.T.K.T Exam March-2023

Malini Kishor Sanghvi College of Commerce and Economics

Subject: Foundation of Human Skills

Class: FYBMS

Sem: I

Time: 2.5 hours

18/3/23

Marks: 75

Note: 1) All questions are compulsory with internal choice.

2) Figures to the right indicate marks



Q1. A) Fill in the blanks: (Any – 8)

(8 Marks)

1. Generally, people possess _____ intelligence.
2. _____ man is based on the principle that people are complex and have many motives which combine into a complex motive pattern.
3. _____ twins develop from two separate eggs.
4. The term _____ is derived from the latin term "persona" which means to speak through.
5. Studies have shown that attitudes influence _____.
6. Cognitive Dissonance is a _____ phenomenon.
7. Synthesist thinkers are creative thinkers who view world in terms of _____.
8. Terman says intelligence is the capacity for carrying out _____ thinking.
9. _____ is the ability to make things happen in the way an individual wants.
10. In an _____ culture, power is concentrated on the leader and the employees have to obey his order.

Q1. B) State whether True or False: (Any – 7)

(7 Marks)

1. Kuder's preference schedule is popular intelligence test.
2. Wages do not help an organization in retaining its employees.
3. Studies have shown that the eldest child is a spoiled one.
4. Low self-monitors are very much concerned with how people perceive them.
5. Employees are an organisations pillars on which it stands.
6. Yellow thinking hat represents values and benefits.
7. Avoiding perceptual error helps in decision making.
8. Work groups are unorganized groups of people.
9. Esteem or Ego needs are not connected or concerned with awareness of self importance and recognition from others.
10. MBO is a management system in which each member of the organization participates and involves himself.

Q2. Discuss in detail the factors affecting individual differences.

(15 Marks)

OR

Q2. A) Explain the prenatal environment.

(8 Marks)

B) Discuss the big five model.

(7 Marks)

Q3. Define Perception. Discuss in detail the factors influencing individual perception. (15 Marks)

OR

Q3. C) Explain the causes leading to organizational conflicts.

(8 Marks)

D) Why do people join groups?

(7 marks)

Q4. Discuss in detail the causes and ways of dealing with stress.

(15 Marks)

OR

Q4. A) Explain the characteristics of organizational culture.

(8 Marks)

B) Discuss Maslow's Need hierarchy theory.

(7 Marks)

Q5. A) Discuss the factors leading to organizational change.

(8 Marks)

B) Explain the organizational development techniques.

(7 Marks)

OR

Q5. Short Notes: (Any-3)

(15 Marks)

- a) Types of inter individual differences
- b) Functions of Attitude
- c) Thinking Skills
- d) Group Differences in intelligence
- e) Types of organizational politics